



WHY SIRIUS FINANCIAL SERVICES

Sirius maps funding solutions to your unique business requirements, so you always know where you stand in your information technology life cycle plans. We are a stable partner you can rely on and trust. Through Sirius' acquisition of Forsythe McArthur Associates, Inc., which was founded in 1971 as a computer lessor, we now have more than four decades of experience funding technology and business solutions, and can provide unparalleled insight that will help you seize opportunities and avoid pitfalls.

A complex background image featuring a network of blue lines and arrows at the top, transitioning into a dark, semi-transparent overlay of various data visualizations including line graphs, bar charts, and a pie chart over a blurred image of a laptop keyboard.

SIRIUS FINANCING OFFERINGS

REDUCE COSTS, ENHANCE FLEXIBILITY AND SIMPLIFY YOUR PROCESS

Today, organizations of all sizes must manage many moving parts, including different suppliers and multitudes of contracts. Demands for lower IT costs and seamless shifts to new applications have never been higher. Long-term capital investments can no longer keep pace. Within a short period of time after installation, the necessary operating costs of an IT asset do not compete with newer offerings. More companies are adopting cloud computing and enhancing their virtual environments, yet it is difficult to transition to these new solutions because of a lack of funding.

From enterprise-license and multi-year support agreements to user- and capacity-based licensing, contracts do not match usage. It can be risky for companies to pay for everything upfront, using capital to purchase a perishable IT commodity.

At Sirius, we believe financing technology can be simple. As the needs of your business and the industry evolve, we will help finance your technology investments in a way that maximizes business value while minimizing capital impact. Our proactive approach will help you transition into the more cost-efficient services your business and customers demand. We can help you simplify by acquiring, financing and implementing through a one-stop process. Free up capital for investments that make more sense. Match software and support contracts to usage rather than funding them up front. We offer a robust variety of funding options that can be customized to meet your specific business budget and needs.

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REDUCE COSTS AND ENHANCE FLEXIBILITY

The demands of the business to lower IT costs and to seamlessly shift to new and different applications have never been higher. Long-term capital investments can no longer keep pace.

Within approximately three years of installation, the operating cost (maintenance, software licensing and hands-on support) needed to maintain use of an IT asset does not compete with newer offerings. Cloud adoption and enhanced virtual environments radically change and improve your ability to transition to new solutions. Planning ahead for this aggressive approach will help you transition to a new, more efficient and lower cost solution your business units demand.

SIMPLIFY THE PROCESS

IT is complicated, but it doesn't have to be. Working with Sirius as your one-stop partner will help you objectively select, acquire, finance and implement the appropriate technology for your unique requirements.

INVEST WHERE IT MAKES SENSE

Using capital to purchase a perishable IT commodity is a risky use of valuable funds, because technology assets rapidly lose both market value and operational advantages. Financial executives are employing new strategies that pay for cost-effective usage of this rapidly depreciating commodity. Sirius can help you free up capital for investments that make sense.

MATCH SOFTWARE & SUPPORT CONTRACT INVESTMENTS TO USAGE

Enterprise-license agreements, user-based licensing, capacity-based licensing and multi-year support agreements are all examples of funding alternatives that do not match their usage period. Stop this inefficiency and start working with Sirius to match software and support investments to your actual usage period.

POSITION YOUR ASSETS FOR THE CLOUD

Cloud-based solutions provide an attractive option for many companies to dramatically reduce IT costs and enhance flexibility.

Legacy costs need to be drawn down in tandem with the cloud migration to ensure success. In too many cases, the adoption of cloud computing results in increased costs rather than in anticipated savings. These increased costs often do not become visible for months or even years after the migration.

Sirius financing can help you plan for an immediate reduction in IT costs that can be managed and measured as your organization transitions to cloud-based architecture.



FLEXIBLE AND CUSTOM OFFERINGS

Sirius offers a wide variety of funding options that can be customized to meet your specific business needs, and match your budget to your technology solution's useful life. To ensure you get the absolute best terms for your solution financing, Sirius has top-tier partnerships with the financing organizations of the world's leading technology providers, many of which offer vendor-agnostic options. Our financing partners include IBM Global Financing, Cisco Capital, HPE Financial Services, Dell Financial Services, NetApp, Lenovo, Hitachi and more. We also work with specialty lenders and finance companies to find the best financing options across brands. Some of our offerings include:

Private Cloud Funding

Fund your private cloud with Sirius VariFlex, our variable consumption usage model, and pay for what you use at the time you use it.

Software & Maintenance Financing

Avoid paying for everything upfront. Match your software and maintenance investments to the contract period or your budget requirements for greater efficiency and cost savings.

Transition & Migration Funding

Anticipate and mitigate challenges before they become business issues. Sirius can help you incorporate future transition services into your monthly payment for a funded project, ensuring that the planned refresh period is easily achieved without disruption.

Friendly Documentation

Receive prompt, clear notice when your usage period is up. Benefit from straightforward language in your documents. By leveraging our flexibility you can more easily achieve your goals in a way that is simple to understand.

Realignment

Convert your IT assets into capital and eliminate costs associated with continued maintenance on technology no longer in service. Sirius helps you reset balance sheets, budgets and life cycle commitments to IT solutions, reflecting the current useful life of your assets.

Capital Refresh & Life Cycle Plan Realignment

Convert IT assets into capital and eliminate costs associated with continued maintenance on technology no longer in service. Sirius helps you reset balance sheets, budgets and life cycle commitments to IT solutions, reflecting the current useful life of your assets.