



WORKSHOP KEY DELIVERABLES

In a Sirius IoT Readiness Workshop, Sirius consultants will perform a health check of your infrastructure, build an IoT business integration plan, and present a roadmap. The key deliverables of the workshop include:

- A prioritized list of IoT initiatives by business unit, business system, and data description.
- A summary of infrastructure that needs to be improved, replaced, kept as is, or added based on current technology. Items can include servers, network, big data strategy, IoT management platform, analytics platform, storage, applications and system software.
- An executive summary report based on these findings.

For more information about Sirius IoT workshops, please speak with your Sirius representative.

IOT READINESS WORKSHOP

Organizations are looking to the Internet of Things (IoT) for innovative ways to streamline processes, reduce costs, and open doors to new revenue streams. Sirius can help you stay ahead of the competition by building out an IoT solution that will give you better insights into your customers, business process optimization, and more.

FOCUS AREAS FOR THE WORKSHOP

Sirius' IoT Readiness Workshop is designed to help you evaluate your foundational infrastructure to determine if any technical components should be retired, evolved or added before implementing an IoT technology initiative. After the workshop, Sirius IoT consultants will provide an estimate of the tangible benefits of implementing IoT initiatives, allowing your decision-makers to quantify potential cost savings, revenue generations, and costs to implement the IoT technologies. In the workshop, we will walk through five focus areas:

- **Business drivers:** We'll outline business drivers for IoT, including key stakeholders, business processes, business systems, and linkage to company goals.
- **Data investigation:** We'll review the data that needs to be derived. What kind of data are you gathering? Can this data be used by other departments? Is it revenue-driving data that can be sold to your customers as a service?

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- **System of systems:** Do you need to pull in third-party data for this solution? Examples may include data from The Weather Company (an IBM business), or mapping software or data from other external tools or systems.
- **Infrastructure readiness:** We'll determine if your infrastructure is adequate for the proposed IoT solution.
- **IoT technology:** You'll understand what related IoT technologies we'll need to implement for your new solution.

SIRIUS IOT READINESS FRAMEWORK

