



SIRIUS' SOLUTION METHODOLOGY

No-Charge Solution Discovery: Understanding your organization's high-level business and technical requirements and developing the initial solution scope, timeline and costs. Findings are delivered to you in a Findings Report that typically includes:

- Client Profile
- Discovery Session Participants
- Business Issues
- High-Level Functional, Non-Functional and Technical Requirements
- Hardware and Software Recommendations
- Project Scope, Timeline and Costs
- Other Considerations

Solution Outline: Defining the solution framework, creative approach and the project plan.

Solution Implementation: Creating detailed usage scenarios and technical specifications; Setting up the application environments; Developing and testing the application in an iterative and incremental fashion.

Solution Delivery: Handing off the application and underlying infrastructure to the client and launching the application to the first set of end-users.

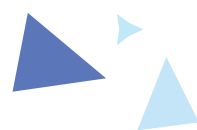
www.siriuscom.com
800.460.1237



SOFTWARE SOLUTIONS OVERVIEW

Our team of highly-certified Solution Architects and Solution Specialists help clients evaluate, acquire and implement the solutions they need to achieve their business goals. Sirius offers these solution services in six distinct areas:

- Security & Risk Management
- Data & Analytics
- Digital Strategy & Design
- Digital Experience
- Customer Engagement
- Business Agility
- Enterprise Content Management
- Application Development & Systems Management





SECURITY & RISK MANAGEMENT

Sirius helps align your security initiatives with the goals of your business. We offer solutions for Security Information and Event Management, Identity and Access Management, Data (structured/unstructured) and Application Security and Endpoint Security/Management.

Security & Risk Management Platforms

- IBM®: Identity and Access Management Suite; QRadar®; AppScan®; BigFix; MaaS360; Guardium®; Security Network Protection (XGS); Resilient Incident Response
- Splunk® Enterprise Security; Carbon Black; Digital Guardian; SailPoint Identity IQ; Exabeam UEBA; RSA Aveska; RSA ViaAccess; SkyHigh; Snare; Solutionary/NTT ActiveGuard®; STEALTHbits; Varonis; CyberArk



DATA & ANALYTICS

Sirius' Information Insight Team specializes in helping clients turn mountains of data into intuitive, business-relevant insight. Our expertise in data warehousing/data lakes, ETL, dashboards, reports, KPIs and predictive and cognitive analytics provides tremendous value for clients.

Data & Analytics Platforms

- IBM®: Watson; BigInsights®; Cognos®; DataStage®; DB2 Database Server; Information Analyzer; InfoSphere® Streams; QualityStage®; Netezza® PureData™ for Analytics; Cognos® TM1®; Master Data Management; Informix®
- Amazon Web Services; Cisco Data Virtualization; Cloudera; Hortonworks; Microsoft Change Data Capture; Microsoft SQL Server; Oracle Business Analytics; Oracle Database; Oracle Middleware; Pentaho; Cognos® TM1®; Information Builders; Master Data Management; SAS



DIGITAL STRATEGY & DESIGN

Our society has evolved to one of "digital intolerance" and high expectations. We understand the desired digital demographic of our clients and help ensure their mobile and Web interfaces, user experience and information architecture is personalized and optimized to ensure users are delighted with their experience.

Digital Strategy & Design Platforms

- IBM® MobileFirst; Search Engine Optimization; Search Engine Marketing; User Interface Design; User Experience Management
- Adobe® PhoneGap™



DIGITAL EXPERIENCE

Ensure better business outcomes with smarter/collaborative business solutions from Sirius. Connect your people to enable collaboration, support innovation and promote employee "self-optimization." Become a social business, reduce costs and maximize employee potential.

Digital Experience Platforms

- IBM®: Connections; Forms; Sametime®/Domino®; Notes®/Domino®; Verse; Web Content Manager; WebSphere® Portal; SharePoint®; Genus Media Upshot Digital Asset Management
- Adobe® Experience Manager; Adobe® Digital Asset Management; Drupal; Liferay Portal; Office365; WordPress; CoreMedia; Yammer

CUSTOMER ENGAGEMENT

Evolve your electronic initiatives into successful e-business channels. Our industry-recognized, award-winning team has extensive experience in B2C and B2B commerce - including mobile and social - for clients in the retail, manufacturing, distribution, financial services and healthcare industries.



Customer Engagement Platforms

- IBM®: WebSphere® Commerce; Campaign; Mobile Commerce; Digital Analytics; Commerce on Cloud; Tealeaf®; Sterling File Gateway; Common Carriers; WebSphere® Transformation Extender; B2B Integrator; Sterling Order Management; Managed File Transfer; DemandTec; Sterling Aspera®; Sterling Connect:Direct®; Privileged Identity Manager
- Adobe® Campaign; Adobe® Dynamic Tag Management; Adobe® Scene7; Adobe® Target; ClickTale; Solr Search; Tealium; Boomreach; CoreMedia; EnterWorks; Hawk Search; Magento; NetSuite; Order Management; Seeburger

BUSINESS AGILITY

See significant improvements throughout your business by enhancing and extending existing resources to create an agile foundation for the future. We offer Business Process Management (BPM) solutions that enable real-time process visibility and updates, improved application integration (SOA), custom web applications and application modernization.



Business Agility Platforms

- IBM®: Business Process Manager; Blueworks Live™; Bluemix; WebSphere® Application Server and MQ; DataPower®; API Management; Integration Bus; Cast Iron; Rational® Collaborative Lifecycle Management; Rational® DOORS® Next Generation; Rational® Host Access Transformation Services (HATS); Rational Team Concert™; UrbanCode™ Deploy; WebSphere® Service Registry and Repository; Operational Decision Manager; Maximo® Asset Management; App Connect; RPG Development
- Apache Tomcat®; Apigee APIs; Java™ Development; MuleSoft Anypoint™; Microsoft .NET Development

ENTERPRISE CONTENT MANAGEMENT

Become a paperless organization, meet compliance requirements and put your company's content to better use. Sirius can develop and implement enterprise content management strategies - from collaboration and social business, to compliance and governance/retention - across multiple solution areas.



Enterprise Content Management Platforms

- IBM®: Case Manager; FileNet® Content Manager; Content Collector for Email, Files, SharePoint; Content Manager, Content Foundation; Content Manager OnDemand; Content Navigator; DataCap Taskmaster; Enterprise Records; StoredIQ®; StoredIQ® for Legal; InfoSphere® Optim™; InfoSphere® Optim™ Data Privacy
- Kofax Capture; Kofax Total Agility; Kofax Transformation Modules

APPLICATION DEVELOPMENT & SYSTEMS MANAGEMENT

Sirius can help you monitor, manage and secure your applications and infrastructure using a single console that provides real-time visibility and control, reduces complexity and cost and boosts productivity through better management of your endpoints and assets.

Application Development & Systems Management Platforms

- IBM®: Application Performance Diagnostics and Management; Capacity Management Analytics; Cloud Orchestrator; Tivoli® Application Dependency Discovery Manager; Netcool® OMNIBus; Netcool® Operations Insight; Network Configuration Manager; Network Manager; Runbook Automation; System Automation; Workload Scheduler; Operations Analytics: Log Analysis and Predictive Analytics; Tivoli® Management Framework
- Ansible; AppDynamics; Chef; Puppet; ServiceNow; SolarWinds®



THE STRATUS ADVANTAGE

Most people would never think of attempting to build a house without a blueprint. Yet a surprising number of companies tackle major software projects without putting a plan in place for assessing their business goals, implementing the solution or evaluating the results. Consequently, many software implementations lack focus, and ultimately fail to provide the increased productivity, profitability or ROI that the solution could provide.

The Sirius Technical and Repeatable Approach to Uniform Solutions (STRATUS) is a proven methodology that will take you from discovery through delivery of your software solution.

Sirius Program Managers, Architects, Project Managers and Business Analysts work together with you and your team to review your business strategy and to plan the right solution for your company's unique needs. With our extensive project management experience, consulting expertise and systematic implementation approach, Sirius is the ideal partner to put your software implementation on the path to success.

SOLUTION OUTLINE DELIVERABLES

- **Solution Requirements Document:** Documents the detailed functional, non-functional and technical requirements for the project.
- **Information Architecture (IA):** Provides artifacts such as user personas, wireframes, functional analysis, content inventory and creative designs for the user interface.
- **Solution Design Document Including New User Interface Design:** Using the outputs from the Information Architecture, the solution is fully designed, including the new UI as determined from the theme above. Then, it is placed into the wireframes.
- **Infrastructure Setup Plan:** Outlines the specific steps to instantiate the solution software, including items such as LDAP integration, database connectivity, etc.
- **Security Strategy:** Addresses integration points and requirements for identity management, application access, etc.
- **Knowledge Transfer and Support Plan:** Ensures that knowledge transfer and documentation of the ongoing support plan are complete once the project goes live.
- **Master Test Plan:** Includes assignment of test script development, testing roles and ensuring a test schedule aligns with solution deployment.
- **Adoption Strategy and Measurement of Success:** A targeted communication strategy for end-users outside your organization. Sirius then works with you to document Measurements of Success for the adoption of the solution for functional enhancements in later phases.
- **Project Management Plan:** Encompasses many different areas of the planning function and addresses such areas as Risk and Issue Management, Change Control, etc.
- **Project Schedule:** Used as the primary tool for project control. Updated on (at least) a weekly basis to help control the project.