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## SIRIUS STORAGE SOLUTIONS

Sirius provides storage solutions that help increase the reliability, availability and efficiency across storage environments of all sizes. Sirius offers:

- A team of certified storage specialists who will design and configure the ideal hardware and software for your IT environment.
  - A dedicated, certified client advocate who will coordinate and perform solution assurance reviews.
  - A certified team of technical consultants who perform fee-based services for your specific storage requirements.
  - Technology Enablement Centers (TECs) where we showcase the latest systems, storage and software from our industry-leading partners.
  - Experience and expertise in cloud solutions, storage consolidation and virtualization, high availability, backup/recovery, archive, security, and more.
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## MANAGE THE INCREASED VOLUME, VARIETY AND VELOCITY OF STORAGE

The rate at which data is growing isn't going to slow down — if anything, it will continue to accelerate as it has until now. And in coming years, new data types will almost certainly continue to add to the burden on our networks, storage systems and administrators.

The best — and most cost-effective — storage strategies for responding to these coming challenges will be those that stress virtualization, deduplication, manageability and commodity hardware, while providing enhanced security that doesn't burden system performance or administrator workload. Sirius is committed to supporting solutions from today's leading storage partners. Our certified, experienced storage specialists can help you:

- Make the most of your existing storage investments
- Adhere to security regulations and industry compliance
- Back it all up, all the time
- Keep it running, with no planned or unplanned downtime

[www.siriuscom.com](http://www.siriuscom.com)  
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Sirius' storage mission is to educate, collaborate with and provide thought leadership to clients by architecting storage solutions that support business and IT initiatives. We partner with the world's top storage providers including Commvault, Dell EMC, HDS, HPE, INFINIDAT, IBM, NetApp, Pure Storage, and Tintri. At Sirius, we take an agnostic approach to storage so we can guide our clients to determine the best, most efficient storage solutions to serve their unique requirements and objectives.

## SIRIUS STORAGE FOCUS AREAS AND CLIENT BENEFITS

**Flash storage:** Reduce cost by implementing new technologies that allow you to do more with less. Improve application performance by leverage the fastest storage technologies available. Create new value by incorporating unique functionality provided by the latest products.

**Hybrid cloud software-defined storage:** Sirius provides a balanced IT strategy with private, hybrid and public cloud models driven by security, flexibility, and rapid provisioning. For example, we work with you to build a hybrid cloud with data as the resource and storage as the foundation.

**Enterprise-class solutions:** Provide high performance and continuous availability for mission-critical workloads. Improve data availability and recovery capabilities by utilizing advanced copy and replication technologies. Reduce complexity by implementing integrated, complete solutions for your data.

**Data protection:** Protect yourself from information breach and loss while improving compliance with accelerated performance and cost-savings. Reduce risk by enabling more efficient storage of backup data. Improve restore times and reduce cost by eliminating bottlenecks in data protection infrastructure. Reduce cost by leveraging advanced data compression and deduplication technologies.

**Data management:** Optimize the placement of data while providing a fail-safe way to audit, locate and retrieve data when needed. Improve decision-making with higher quality information provided by data management offerings. Reduce cost by implementing information life cycle management technologies such as archiving.

**Storage optimization:** Evaluate the capabilities of your existing storage infrastructure to create a roadmap for growth. Locate and re-balance data capacity and performance needs across different storage tiers. Reduce unnecessary expenditures through optimized reuse of existing assets where possible. Gain a better understanding of existing capabilities that can meet new requirements.

## SIRIUS KEY DIFFERENTIATORS

- Deep technical pre-sale and post-sale skills in storage, converged and hyper-converged infrastructure, networking, compute and mainframe
- National sales and technical coverage with more than 300 sellers and 1,000 architects/engineers who hold over 4,000 professional & technical certifications
- Consistently high client satisfaction rating, with 92% average satisfaction rating over the last 10 years
- Flexible managed services offerings with a state-of-the art Managed Services practice, which was recently rated No. 3 managed services provider worldwide by MSPmentor
- Comprehensive cloud offerings
- Big data and analytics expertise

